



Date: July 29, 2021

To: Our Valued Customers

Re: Price Increase – 10% Effective October 1, 2021

Due to steeply rising costs, Marino\WARE is raising prices a minimum of 10% on all products, effective with shipments on or after October 1<sup>st</sup>. This is in addition to the increases effective on August 1 and September 1.

Placing an order does not reserve pricing or guarantee delivery prior to the quote expiration date. Both delivery date and our ability to fulfill an order are based on the availability of steel.

Ultimate cost on invoice will be determined at time of shipment.

Marino\WARE will honor all quotations activated in accordance with the "Quote Policy," which can be found on our website, <a href="www.marinoware.com">www.marinoware.com</a>. Any quotes not activated within thirty days will be deleted.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative to ensure that the proper timeline and footages by product are correct.

Thank you for your continued support!

Marino\WARE